

Enterprising Skills report

Group Members :

- 1. Muhammad Fahmi bin Mohd Nurji (A19EC0302)
- 2. Noor Arinie binti Norhalil (A19EC0121)
- 3. Irma Zafirah binti Mohd Ikram (A19EC0054)
- 4. Nurul Syamira binti Amat Jitri (A19EC0145)
- 5. Khaireenur Khaliesha bt Mohamad Jais (A19EC0300)
- 6. Muhammad Halim Bin Johar (A19EC0097)
- 7. Nursyahidatul Asyiqin Binti Yusof (A19EC0140)

1.0 Introduction

In general meaning, enterprising means good at thinking of and doing new difficult things, especially things that will make money. While, entrepreneur means we put together all the resources needed such as the money, the people, the strategy, and the risk-bearing ability to transform the invention into a viable business. Besides, why we need to be an entrepreneur or having the basic knowledge about entrepreneur things because of some sake such as:

- 1. Control over time
- 2. Fulfillment
- 3. Creation
- 4. Control over Compensation Salary, Wage, Dividend and Commission
- 5. Control over Working Condition

If we do a comparing between entrepreneur and businessman, usually the main focus of a businessman is making money while for a entrepreneur they see opportunity and make money while solving a problem. To be a successful entrepreneurs, there are some characteristics we can see. Out of all characteristics, creative, innovative, confident, optimistic risk taker and tolerate failure are a must in someone life not only to be an entrepreneur but also human.

Therefore, some activities were created to show those characteristics which are named as can you sell it, go shop and Investment cup. From this activity we want a person being able to spot opportunities, pursing them and willing to take its risks that are then applied to provide value.

2.0 Objective

- I. Understanding more about enterprising skills and entrepreneurship.
- II. Differentiate between entrepreneur and others terms.
- III. Show up the characteristics that must have to be an entrepreneur.

3.0 Detail Activities

Game 1 : Can you sell it?

For the first activity which is named as can you sell it, we want to show a creative and innovative characteristics. Each group will be provided with newspaper, scissors and cellophane tape. Within the time given (about 10 minutes) they are required to make a newspaper shirt. They need to present in front of others group about their design.

Game 2: Go Shop

For the second activity which is Go Shop, the characteristics we want to show up are being confident and optimistic. This game needs a box full of random things such as book, lipstick, laundry clips and perfume will be provided. One person form each group will take turn to randomly pick only 1 things inside a box. Each group will be given 5 minutes to think and brainstorm the idea how to sell their and promote their thing. The most brilliant idea will be a winner.

4.0 Implementation

For starting, one of the members present about the slides which contain meaning of the entrepreneurship, the different between the businessman and entrepreneur, characteristics of being an entrepreneur and also successful story of a person who becoming entrepreneur. After all the explanation, we continue the presentation with activities designed. Each person was seated with their group members to ease the flow of the activities.

5.0 Appendix/Photo of implementation

Game 1 : Can you sell it?







Result of the design shirt using newspapers.

Game 2 : Go shop







Each group trying to sell their random pickup things with different function.

6.0 Reflection

For all the activities, we success to show up the characteristics and make sure each group implement it when those activity are organize. During the first activity, each members need to think and use limited items provided to create new things. If we see it in industry nowadays, people must be creative and innovative to compete which each others. As a result, they can achieve success for themself and also country. For the second activity, we can conclude even though some product are already exist, someone can make a new innovation about it. In addition, a person need to be confident because to be success we need confident to face and overcome ours fears. This characteristics are very important in our life even though we do not want to be entrepreneur because they are natural things that should have in each person to be a better and successful in whatever we are doing in future.